## IN THE UNITED STATES DISTRICT COURT DISTRICT OF MINNESOTA

HYSITRON INCORPORATED, a Minnesota corporation,	) Civil Action No. 07 CV 1533 ADM/AJB
Plaintiff,	)
v.	)
MTS SYSTEMS CORPORATION, a Minnesota corporation,	) )
Defendant.	) _) _)

## DECLARATION OF ODEN WARREN IN OPPOSITION TO DEFENDANT MTS SYSTEMS CORPORATION'S MOTION FOR PARTIAL SUMMARY JUDGMENT

- I, Dr. Oden L. Warren, hereby declare as follows:
- I am Chief Technology Officer ("CTO") at Hysitron, Inc. This declaration is respectfully submitted in opposition to Defendant's Motion for Partial Summary Judgment.
- 2. I first joined Hysitron in 1998. I led the development effort for the TriboIndenter nanomechanical test instrument, which provides nanomechanical data and in-situ imaging, and which is the company's flagship product. I also have direct personal knowledge of Hysitron's TriboScope and Ubi products, which also provide nanomechanical data and in-situ imaging. In my capacity as CTO, I also have direct

personal knowledge of Hysitron's competitive relationship with Defendant MTS Systems

Corporation ("MTS").

3. MTS is primarily known for larger scale test equipment, for ground vehicle,

aerospace, and civil engineering applications. MTS is not as well known for its

nanomechanical test equipment. MTS began to compete in the area of nanomechanical

test products after it bought a nanomechanical company in Tennessee.

4. Hysitron markets its nanomechanical test products at tradeshows, generally

as part of technical conferences, in the United States and around the world. It would not

be unusual for Hysitron to participate in thirty such shows in a year. Based in part on my

attendance of such events, it appears that Hysitron showcases it nanomechanical test

products at a far greater number of tradeshows than does MTS.

5. It is further my experience that is not uncommon for Hysitron to meet

prospective customers at these tradeshows having no previous experience with

nanomechanical test products, and some prospective customers are not aware of MTS'

existence as a provider of nanomechanical test products or even the identity of any

company that competes with Hysitron in the field of nanomechanical test products.

Dated: 05/09/08

/s/ Oden L. Warren

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